

This program is presented by the University of Vermont Extension and the Bennington County Sustainable Forest Consortium, a collaborative between forest landowners, consulting foresters, loggers, the Bennington County Conservation District, and the Bennington County Forester's office.

Upcoming SFC workshops (dates to be announced) will include:

- Focus Species Management
- Invasive Species
- Wood ID
- Forest Biomass
- Mammal Tracking
- Site Assessment and Management Objectives
- Silviculture
- Harvesting techniques
-and more!

Contact Nate Fice at 802 375-1217 or Nate.Fice@state.vt.us or Shelly Stiles at 802 442-2275 or bccd@sover.net for more information on the Bennington County Sustainable Forest Consortium or on how to get involved.



Bennington County Sustainable Forest Consortium
C/o Bennington County Conservation District
PO Box 505
Bennington, VT 05201

For forest land owners
and forest professionals

SELLING TIMBER FROM YOUR WOODLANDS

With Thom McEvoy,
Professor and Extension
Forester,
Rubenstein School of
Environmental and Natural
Resources,
University of Vermont

**A series of three Thursday
evening workshops**

February 2009

Hildene Pavilion

Manchester Village, VT

\$30 for all three sessions

**Pre-registration required by
January 30, 2009**

IF YOU OWN WOODLANDS...

Chances are someone has offered to buy timber from your forests recently. Your name, address, and even the location of your woodlands are public records. Prospective buyers may even have visited your forest before making contact.

Often the prices offered for timber are tempting. If you need cash, it may be hard to resist an offer — even though you could be better off, financially and ecologically, waiting. It's important to know what you're getting into before accepting the terms of an offer to purchase and extract merchantable timber.

Among the questions you'll want answers to: Is this a good time to sell? If the buyer says he'll just cut the mature timber and leave the smaller trees to grow, is this a reasonable strategy? Is a written contract necessary, or can we just shake hands? Are there any public services to help with the sale? And how should my family treat this income at tax time—is it "other income" on the Form 1040 or a long-term capital gain?

JOIN US TO LEARN HOW TO MAKE THE BEST DECISIONS TO PROTECT YOUR FOREST ECOSYSTEMS, AND IF THOSE DECISIONS INVOLVE THE SALE OF TIMBER, HOW BEST TO HANDLE THE SALE.

PRE-REGISTRATION BY JANUARY 30TH IS REQUIRED

Please send your registration form with a check for \$30 for receipt by January 30th to

BCCD
PO Box 505
Bennington, VT 05201

Name _____
Address _____
Town _____
State _____ Zip _____
Phone _____
E-mail _____
Number of participants _____
Amount enclosed _____

Professor McEvoy will be assigning reading in advance. Please tell us in what form you'd prefer to receive those documents.

I prefer to receive paper copies.

I prefer to receive downloadable copies.

The readings for the first workshop will be sent out upon registration. Subsequent readings will be distributed a week in advance, at each preceding workshop.

LEAP CREDITS AVAILABLE. Other certification credits may be offered. Please call as the date nears to inquire.

For more information about registering for the workshop, contact Shelly Stiles at the Bennington County Conservation District, 802 442-2275 or bccd@sover.net.

WORKSHOP SERIES AGENDA

(All workshops will be held from 6 pm to 8:30 pm. Light refreshments will be served.)

February 5, 2009: **Is now the time to sell? If so, what are the methods of sale?**

February 12, 2009: **Timber sale contracts and working with forestry professionals.**

February 19, 2009: **Reporting income and expenses from the timber sale.**

February 26, 2009: **Snow date** (any workshop cancelled for weather will be held the next Thursday.)

Professor McEvoy is the founder of the Coverts Initiative, a project that teaches woodland owners how to manage forests for wildlife, that has spread to more than 20 states. Thom also founded the LEAP program (for Logger Education to Advance Professionalism). He has authored or co-authored more than 250 Extension publications, popular articles, and technical bulletins, and five books, including **Positive Impact Forestry—a Sustainable Approach to Managing Woodlands** (2004 Island Press). His next book, **Planning the Future Forest** (in print Spring 2009, University Press of New England), covers the topic of passing the forest on, intact and in the family.

Directions to Hildene

From the north, from Maljunction Junction (the intersections of Rts. 30, 11, and 7A) in Manchester, go south on Rt. 7A 1.9 miles to the entrance to Hildene on the left. From the south, at the Stewart's in Arlington, go north 7.4 miles on Rt. 7A to the entrance to Hildene on the right. Park at the Hildene Visitor's Center.

The Pavilion is adjacent to the Center on the east.